

## **HIRE TAKES OFF AS HSS ANNOUNCES NEW MAJOR CONTRACT WIN** ***HSS Hire has teamed up with BAA in an innovative partnership agreement for tool and equipment hire at Heathrow Airport***

**14th June:** HSS Hire, the UK's award-winning tool and equipment hire company, has secured a multi-million pound contract with Heathrow Airport Limited (HAL) to be a preferred supplier for the hire of all tools and equipment.

In an innovative 'through the line' approach, HSS Hire will become a vital supply chain partner to HAL and all of their associated contractors with the key aim of driving competitive and consistent rates as well as ensuring rigorous service levels. HSS will offer one point of contact and a 24 hour service to any and all onsite contractors at Heathrow Airport for the provision of reliable, safety-compliant tools and equipment at centrally pre-agreed, competitive rates.

HAL will also be using HSS' revolutionary online business management system, 'HSS LiveHire', which will provide them an unprecedented level of transparency and control over their equipment portfolio.

Announcing the contract, HSS Chief Executive Chris Davies, commented: "We are delighted to be working with Heathrow Airport Limited on this exciting new agreement. We believe firmly in helping our customers to save time and money and this new collaborative partnership model is a pioneering approach that will do just that by promoting price transparency and operational efficiency. It will also encourage the cross-hire of equipment between contractors which will help reduce both any potential downtime and the number of deliveries to site."

Dennis Darwent, Senior Category Specialist Logistics at BAA added: "We needed a supply partner that could not only satisfy all of our equipment needs but that could do so in such a way as to promote operational excellence.

Partnering with HSS Hire has offered us an innovative solution to ensuring our own supply chain is as effective and as efficient as possible and that, by consolidating deliveries to site, will also help us achieve our environmental objectives."

### **Notes to editors:**

HSS Hire Service Group is a UK-based tool and equipment hire chain that has been serving big businesses, trade and DIY customers since 1957. It is the Hire Association Europe's Hire Company of the Year 2009 and Contract Journal's Plant Hire Company of the Year 2009. In 2010 it was awarded the HAE's 'Excellence in Customer Care' award and Highly Commended by the European Rental Association.

Operating under the banner of HSS Hire, the group has an established nationwide network of over 250 locations including a number of supercentres with extended opening hours. The company also runs a dedicated training division and offers a range of innovative hire related services including HSS LiveHire, HSS Assured and HSS Pitstop.

HSS Hire is ISO9000, ISO14001, OHSAS18001 and SAFE-Hire certified and holds Investors in People status as well as a 4 star British Safety Award.

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