

PRESS RELEASE

HSS HIRE PARTNERS WITH ENTERPRISE IN MULTI-MILLION POUND EQUIPMENT MANAGEMENT STRATEGIC ALLIANCE

3rd October 2011: HSS Hire, the UK's award-winning tool and equipment hire company, has been appointed as preferred supplier for the outsourced management of the equipment needs of infrastructure maintenance support services company Enterprise in a multi-million pound deal.

This pioneering alliance will see HSS source and manage the supply of all equipment requirements and maintenance across the Enterprise business in the UK. Whilst Enterprise will continue to work with and maintain contractual relationships with its established supply chain on existing framework contracts, HSS will manage all areas of hire operations, order processing and equipment management on their behalf.

CEO at HSS Hire, Chris Davies comments: "We are delighted – we fought off stiff competition to win this contract and it's a great testament to the service we offer, the people in our team and to our open and transparent approach to business. It's a partnership based on the things we do best and value most – safety, value, availability and support – and in the sectors we specialise in, maintaining and operating.

"We will work with Enterprise to deliver the most cost-effective hire solutions as well as driving up service quality, ensuring best value, continual innovation and investment and delivering best practice safety and environmental standards. This also gives us a great opportunity to demonstrate the benefits of our HSS Outsource service as we audit Enterprise's owned assets nationwide and take over the management and maintenance of their ground care fleet".

Enterprise Asset Director, John Farrell said: "Enterprise continually seeks to improve the services we offer our customers by driving value, safety, best practice and cost-effectiveness. We selected HSS to oversee all of our equipment management after an intensive competitive process based on service – we were impressed by their systems, absolute commitment to safety and compliance and by the shared values between our organisations. We are confident that this progressive partnership will deliver even better service to our customers and communities."

As part of the agreement, HSS will welcome a number of new hire desk consultants, fitters, engineers and ground care experts who will transfer over from employment with Enterprise.

Enterprise is a £1.2 billion business that maintains the infrastructure of the UK. They are the UK's largest dedicated maintenance and frontline service provider to the public sector and utility industry.

-ENDS-

Notes to editors:

HSS Hire Service Group is a UK-based tool and equipment hire chain that has been serving big businesses, trade and DIY customers since 1957. Operating under the banner of HSS Hire, the group has an established nationwide network of over 250 locations including a number of supercentres with extended opening hours. The company also runs a dedicated training division and offers a range of innovative hire related services including HSS LiveHire, HSS Outsource and HSS Pitstop.

HSS was the Hire Association Europe's and Contract Journal's Plant Hire Company of the Year 2009 and in 2010 was awarded the HAE's 'Excellence in Customer Care' and highly commended by the European Rental Association. HSS again won the HAE's 'Excellence in Customer Care' award in 2011 and is the European Rental Company of the Year 2011. HSS Hire is ISO9000, ISO14001, OHSAS18001 and SAFE-Hire certified and holds Investors in People status.

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