

## PRESS RELEASE

### HSS HIRE MAKES A SPLASH WITH BIG BRITISH WATERWAYS CONTRACT WIN

**31st October 2011:** HSS Hire, the UK's award-winning tool and equipment hire company, has been appointed as sole supplier by British Waterways in a 5 year multi-million pound equipment management deal.

Through their innovative new Outsource service, HSS will supply, manage and maintain all the tools and equipment held on long-term hire as well as providing all additional and reactive equipment requirements for British Waterways' nationwide canal and riverside maintenance work. They will provide operational staff with online access to manage the hire/off-hire of equipment, review costs and provide management reports whilst ensuring full compliance requirements are achieved. They could also provide health and safety training.

CEO at HSS Hire, Chris Davies comments: "We work hard to deliver the things we know matter most to our customers – safety, value, availability and support – in order to give them an unrivalled hire experience and we're looking forward to showing British Waterways just how good hire with HSS is. Following what was a rigorous tender process, we're delighted that they have chosen to work with us - it's yet another example of a big company recognising the value of the great service we offer, the expertise of our people and our open and transparent approach to business."

Senior Procurement Manager at British Waterways, Rob Williams said: "We are constantly reviewing the way we work to bring more efficiency and economy into our contracts whilst ensuring that Health & Safety and compliance legislation are not compromised so we're really pleased at the benefits the HSS Outsource service offers us when it comes to managing our equipment obligations and costs. We were very impressed by the people in the team as well as the innovative asset management systems HSS offers, the visibility of costs and the level of compliance."

British Waterways maintains and cares for over 2,200 miles of the country's nationwide network of canals and rivers across 11 regions in the UK.

**-ENDS-**

#### Notes to editors:

HSS Hire Service Group is a UK-based tool and equipment hire chain that has been serving big businesses, trade and DIY customers since 1957. Operating under the banner of HSS Hire, the group has an established nationwide network of over 250 locations including a number of supercentres with extended opening hours. The company also runs a dedicated training division and offers a range of innovative hire related services including HSS LiveHire, HSS Outsource and HSS Pitstop.

HSS was the Hire Association Europe's and Contract Journal's Plant Hire Company of the Year 2009 and in 2010 was awarded the HAE's 'Excellence in Customer Care' and highly commended by the European Rental Association. HSS again won the HAE's 'Excellence in Customer Care' award in 2011 and is the European Rental Company of the Year 2011. HSS Hire is ISO9000, ISO14001, OHSAS18001 and SAFE-Hire certified and holds Investors in People status.

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